Nancy E. Hudgins Mediation Offices of Nancy E. Hudgins,1040 Main Street, Suite 302, Napa, CA 94559 (415) 939-4614

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Mediating and/or settling thousands of cases in the following substantive areas:

- Medical malpractice
- Elder abuse
- Personal injury
- Product liability

- Employment
- Commercial/Consumer
- Family law
- Real property

Mediation and Negotiation Experience

Negotiated and settled approximately 10,000 cases Mediated more than 300 disputes

Mediation Training

Kenneth Cloke, Harvard University School of Law, *Mastery for Mediators*Gary Friedman, Center for Mediation in Law, *Mediator Intensive Training*Gary Friedman, Norman Fischer, Center for Mediation in Law, *Advanced Mediator Training** More than 300 hours of mediation training

Education

University of Virginia School of Law, J.D., 1978 Boston University, B.A., *magna cum laude*, History and Political Science, 1975

Teaching Appointments (Mediation)

Visiting Professor, Debrecen University School of Law, Debrecen, Hungary, 2013 Visiting Professor, National University of Mongolia Law School, Ulaanbaatar, Mongolia, 2011 Visiting Professor, South-West University School of Law, Blagoevgrad, Bulgaria, 2010

Legal Positions

Law and Mediation Offices of Nancy E. Hudgins, principal,1988-present Gordon & Rees, partner and associate, 1981-1988 Hassard Bonnington, LLP, associate, 1979-1981

Publications

2011 "Winning" at Mediation: 7 Mistakes Really Good Negotiators Make

2011 "Winning" at Mediation: Top Ten Basic Mediation Strategies

2009 "Winning" at Mediation: Reflections on Persuasion 2008 "Winning" at Mediation: A Blueprint for Preparation